



# North Dakota Grazing Lands Coalition Mentor-Guided Workshop

Monday, October 20

Bismarck State College

8:00 a.m. Registration and Coffee Social

9:00 a.m. Opening Remarks

9:15 a.m. Livestock Marketing and Finance

*Learn about puts, calls, LRP, sell/buy marketing, beginning farmers, forward contracting, market outlooks, lending to a conventional vs. regenerative producer, and ag finance.*

**PANELISTS:** Sam Arndorfer, Jeff Blees, Cody Kologi, Tyler Schau

10:45 a.m. Break with Refreshments

11:15 a.m. Grazing Yearlings vs. Custom Grazing

*Discuss the highs, lows, benefits, and challenges of custom grazing versus buying yearlings.*

**PANELISTS:** Jayce Doan, Darrell Oswald, Jay Reiser, Jason Roise

12:45 p.m. Lunch

1:45 p.m. Getting Started with Livestock Technology

*Hear from producers who are currently using virtual fencing and cattle monitoring tags.*

**PANELISTS:** Derrick Dukart, Steve Gilje, Kevin Sedivec, Kurt Swenson

3:15 p.m. Q&A with Refreshments

3:45 p.m. Closing Remarks

